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## **Kensington Vanguard Enters DC Market**

By [John Jordan](#) | Washington, DC

VIENNA, VA-National title insurance and settlement firm **Kensington Vanguard National Land Services** has entered the market here with the acquisition of two Northern Virginia-based firms **New Era Title** and **Clear to Close Settlement Services**.

The New York City-based firm becomes one of the largest title services companies in Virginia with the two purchases.

The acquisitions mark the second and third acquisitions completed by Kensington Vanguard in the last 12 months. Lawrence Tucker and Sean Wiltshire, former principals of the acquired firms, will lead the company's regional efforts as vice presidents of the DC Metro Region. Regional operations will be consolidated into Kensington Vanguard's new office, located in Tysons Corner in Vienna, VA.

**Brian Cooper**, Co-CEO of Kensington Vanguard states, "Clear to Close and New Era Title are both great franchises and established market leaders with excellent client bases and reputations for best-in-class service and expertise. While Kensington Vanguard has conducted business in the greater Washington, D.C. region for years, we are excited to now have a far more robust presence in this market led by Lawrence and Sean. They are extremely talented professionals who understand our client-centric culture and objectives. We look forward to continued growth and success together."

**Jarett Fein**, Kensington Vanguard's Co-CEO, adds, "We could not be more pleased with the strategic acquisitions of New Era Title and Clear to Close. In keeping with our firm's commitment to service of the highest quality, our expansion strategy has been to identify and acquire like-minded companies in target markets. This strategic approach has allowed us to forge continued growth while maintaining the core values and culture of performance that form the basis of Kensington Vanguard's success."

Fein continues, “We had looked at several different companies in the region in an effort to establish a strong presence in the Washington, D.C. Metropolitan area, and after connecting with Lawrence and Sean, it quickly became evident that they were the perfect partners to help grow our business and brand in this market.”

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Sean Wiltshire will be one of the company's vice presidents of the DC Metro Region

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